



Software Solutions, Inc.

Quality service from the people who care

Company Profile

MAS Software Solutions, Inc. assists companies in the Greater Kansas City area to reach their financial and operational goals with their accounting, manufacturing and distribution solutions. We are a business software and service provider. Our consultants are comprised of experienced CFO's, Controller's, CPA's, CITP's and Certified Software Consultants. We offer our clients full service support and provide you with a strong financial and IT background. Building long term relationships based on trust, professionalism, quality and care is our trademark. Clients consider us to be an extended part of their organization.

Based on our company values, we believe our clients should be as self sufficient as they want to be with their software system. Our goal is to fill the gap between where you are, and where you need to be, allowing you to use your resources wisely and giving you the most value where you need it.

Our Values

- People are our most valuable asset.
- We approach each client's business as if it were our own.
- We are dedicated to the needs of our clients and what is best for their organization.
- Our experience and professionalism builds a foundation of trust.
- Quality relationships lead to fun and success.

The MAS Service Philosophy is based on our values and demonstrates how we uphold them to provide our clients with the highest level of care.

People are our most valuable asset.

Being in business for over 5 years, our founder, Kim Andersen shares lessons learned about caring for people.

“I was very fortunate early in my career to be part of a very special manufacturing company. The company’s culture allowed me to expand beyond accounting into operations, enhancing systems that were easy to use and provide the operational and accounting information needed. I was not unique. Everyone in the company was given the training and opportunity to advance and most did. This was accomplished based on believing in people and sharing common goals. I still recall how John the CEO would walk through the plants and greet each person on a first name basis. If he did not know the person he would introduce himself and learn something about that person. There was a genuine interest. I pledged when we started MAS, we would provide this opportunity to all people, clients, vendor and employees. We are genuinely interested in assisting others.”

When we are working with you, we’re 100% focused and will give you the time and attention you deserve. We respect our clients’ time by providing timely responses and attentive service.

We approach each client’s business as if it were our own.

We always look at what is in the best interest of the client. It is important that trust is given and received from both parties. We establish trust by suggesting only the services and solutions that are the right choice for your company. We listen to our clients but are not afraid to challenge them especially when we see ways they can be more efficient.

We are dedicated to the long-term needs of our clients and are flexible with our service.

Everything in your software solution eventually rolls into the financial statement. We have a unique understanding of your system from an accounting standpoint as well as an operational perspective. Therefore, we are able to figure out how your processes and procedures can flow together to streamline your business.

Our approach with our clients is long term. Sage MAS 90/200 is well designed software. Our front and back end experience allows us to personalize your solution without the limitations of custom programming. This keeps our clients from having to re-write the system when upgrading in the future. There are multiple add on products that will work seamlessly with your solution. Should custom programming be necessary we have the resources to accomplish this.

Our experience and professionalism builds a foundation of trust.

As CPA's and former CFO's, we understand software from both financial and operational perspectives, including the pitfalls to avoid. We tailor each solution to fit the client. For those that do not have a CFO or Controller we have the ability to assist them with financial reporting and analysis. We also provide tailored training for our clients. Our perspective on training is that its value comes from how you best use the system to create consistency and efficiency within your organization. We train at our clients' site, using their data and procedures to give them the best and most realistic learning opportunity.

Quality relationships lead to fun and success.

We take business serious but we don't take ourselves too seriously. We have a high standard for ourselves and we love doing what we do. Our passion for people and business is the reason for our success.

Pines International

"Working with MAS Software Solutions was a great decision for our company. When we first met MAS we were using a 'home grown' system tailored for our manufacturing business. However, we had outgrown that system and needed something that could handle our expanding requirements. They implemented Sage MAS 200 for us and were able to integrate it with our CRM program so we only have to update one system instead of two. Furthermore, the fact that they are not only software specialists but CPA's as well brings an added value for us because they speak the same language as our Accountant which provides for seamless communication when assisting us with our quarterly and year end reporting. We appreciate their timeliness and knowledge of the product. Their unique ability to fit right in with our team has been wonderful and they are pleasure to do business with."

Tina Bruner, Accountant
Pines International

Mast Technology, Inc.

"MAS Software Solutions came to our rescue when we were experiencing challenges with our former software provider. As a government contractor we have to track information in order to meet certain unique requirements. The team at MAS was able to step right in and provide us with the help we needed. They re-installed Sage MAS 90 and integrated a Time Tracking program that allows us to pull the right information whenever we need it. This alone eliminated 2 days of work per month! Working with MAS has been a great experience; they are quick to respond to any issues that we have and are sometimes even able to help us over the phone with their remote capabilities! They have saved us tremendous amounts of time and money and we could not be happier with their service."

Tammy McIntire, Accountant
Mast Technology, Inc.

Enviro-Line Co., Inc.

"As a service and sales company for sewage treatment equipment, we needed a service provider that could guide us through the transition to a new system as well as someone who could help us improve efficiency throughout our organization. MAS Software Solutions was the best choice not only because of their locality, but because of their exceptional level of customer service. In fact, it is their great service that will keep us a client long into the future. From improving our payroll process and inventory management to getting better financial reporting, MAS Software Solutions has gone above and beyond. They challenged us to combine our two companies into one which has simplified all of our processes, as well as improved our job tracking and profitability. The MAS team is efficient, helpful and always available to assist when we need them. Even after 3 years I can still count on a quick response. They take the time to explain things in a way we can all understand and are always looking out for our best interest."

Cindy Silvest, Accounting Manager
Enviro-Line Co

Weber, Inc.

"We were referred to MAS Software Solutions when we were struggling with our MAS 90 solution. We really needed a technically strong solution provider who could partner with us not only to make our solution work for us, but also who had the expertise necessary to answer our questions. The team at MAS Software Solutions has a very precise understanding of how the program is designed, and how it is supposed to work. They were able to help us personalize all of our different modules, as well as implement a bar code scanning solution that greatly enhanced our shipping, receiving and inventory process. At any given time we can have upwards of 25,000 items in inventory and with the new bar coding system we are able to turn 3 long days of work into a 4 hour project. Not to mention that with accurate inventory records we are now able to serve our customers more efficiently by ensuring we always have the parts we need in stock. We would definitely refer MAS Software Solutions to others because they consistently do what they say they will, and respond to any questions we have with thorough and timely answers. Nothing is ever left undone. You can always count on them to be there when you need them, which is a rare quality in the world of computers and software vendors."

Rob Mogren, CFO
Weber, Inc.

Bitterman Family Confections

"The decision to work with MAS Software Solutions was the best choice we could have made for our company. They consistently respond quickly to any questions we have, and we are confident that any recommendations they make will always be in our best interest. They were able to eliminate all of our unnecessary custom programming, improve our shipping by implementing Starship, and help us identify ways in which to better utilize our software. We feel like we got a whole new system! We now have streamlined invoicing, integrated shipping, a pick ticket option and the list goes on and on. Our invoicing used to take us two to three days and now we are able to complete it in one afternoon. The best part about working with them is that they are always available when we need them. That is huge. We really couldn't ask for a better solution provider."

Brandi Hendrix, Controller
Bitterman Family Confections

Sage MAS 90 and 200 ERP

Sage MAS 90 and 200 systems offer a broad selection of feature-rich solutions including core accounting, business intelligence tools, customer relationship management, e-commerce, HR and payroll, manufacturing, and distribution. Sage MAS 90 and 200 work the way you do with flexibility that enables you to choose the modules that best suit your business needs.

Sage Active Planner

It's time to stop wasting valuable time reconciling numbers on spreadsheets. Time to eliminate countless hours of number crunching. You need a solution that will allow you to react to last minute changes in assumptions, incorporate the data you need (when you need it!) and make more informed business decisions. You need Sage Active Planner.

Sage Payment Solutions

Sage Payment Solutions has products to make your transactions run smoother and more securely whether you interact with your customers at a physical location, through a website, over the phone or by mail - whether your business is large and well established or small and brand new. Get a free savings analysis to see how we can reduce your costs.

Sage CRM

Sage CRM is an award-winning, wireless and browser-based suite of applications that provides enterprise-wide access to vital customer, partner and prospect information anytime, anywhere. Designed to support all aspects of customer relationship management, Sage CRM is deployable in-house or as a hosted application at <http://na.sagecrm.com>. Even more, Sage CRM seamlessly integrates with your back-office Sage Accounting ERP, MAS accounting and other applications.

CompuPay Payroll Services

Online payroll offers a convenient way to process payroll, manage payroll taxes and view payroll reports 24 hours a day from any computer with Internet access.

CompuPay offers three online payroll options for today's businesses, each supported by one of the best client services teams in the industry. CompuPay's PowerPayroll was among the first online payroll services introduced in 1999 and today remains a popular online payroll service.