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Sage MAS 90 and 200 are Now Compatible with Windows 7

It's official! MAS 90 and MAS 200 are Windows 7 compatible for all those using version 4.30 or 4.4.

If you are using an earlier version of MAS and plan to move to Windows 7 be sure to carefully plan this transition. It might be better for you to upgrade before this move.

The best time to upgrade your operating system is when you buy a new PC. If you are planning to purchase a new PC or upgrade your system consider that any version of MAS 90 or 200 prior to 4.3 will not run with Windows 7 and could cause considerable inefficiencies.

Back to the Basics of Going Paperless

In the early 1980's the world was introduced to a new term— the paperless office. The appearance of electronic calculation, transmission and storage devices was meant to bring to an end the mountains of paper that all offices, small or large, generated. The idea was that all of the documents that had to be printed and stored could now just be faxed, scanned or e-mailed.

The paperless office struck a chord with many office managers all over the world because they viewed it as a huge cost cutting exercise for their companies—less paper and filing meant lower office expenses.

Did this ideal become a reality? The answer is both yes and no.

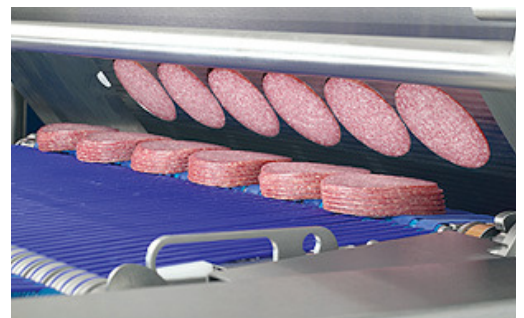
From sending invoices to writing checks, technology is in place to give businesses multiple opportunities to go paperless. The problem is that most businesses are afraid to put this technology to work. The thought of not having hard copies of a document causes anxiety for most business professionals. Instead, we implement the technology to go paperless and then print out "just-in-case" copies for safe keeping.

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MAS Software Solutions Slices a New ERP Solution for Weber

As Weber experienced growth they realized that their small business accounting system was not providing the information they needed, causing significant problems. Rob Mogren, CFO for Weber recalls, "Inventory control became a major issue. Despite having strict internal controls and actively watching our procedures, we continuously encountered our system telling us we had an item in stock that wasn't really there. We couldn't figure out where the process was breaking down." This issue had to be corrected as soon as possible.

While Sage MAS90 is a great product right out of the box, it also has the ability to be configured to meet each organization's specific requirements. MAS Software Solutions was able to install a barcode system which helps Weber ensure that they are operating at their maximum potential and maintaining 100% accurate inventory counts. "They also helped us with our forms, invoices and reports," recalls Rob. "The reports come with a limit to the



number of characters you can include, but the team at MAS was able to override the limits so that we can include the details necessary for our customers."

When Weber outgrew their old system they had around 4,000 parts to keep track of. After much growth they now have over 25,000 parts which are all smoothly and accurately tracked in the new system. Rob concludes, "We really couldn't be happier with our system, and in our partnership with MAS Software Solutions. When I talk to the MAS team I don't feel like I'm talking to a sales person rather a technology advisor. I don't have to worry about what they tell me, or have my guard up. I trust that their advice keeps our best interest in mind which is a very comfortable place to be."



Software Solutions, Inc.

New Products, Processes or People Present New Opportunities

If your business is anything like ours, your office is in a constant mode of change. Growing a business includes morphing with new processes, people and better products and services. Additionally, with the economic downturn you have probably focused a lot of energy and time on cutting costs and making better use of your resources, resulting in a lot of change. Undoubtedly change always brings a learning curve.

We want to remind you that we offer personalized training and consulting for your business needs. Whether it is a new employee that needs to learn your MAS 90/200 system or a new product offering or service that dictates a better business process, we are always available to help you.

The team at MAS Software Solutions is made up of experienced CFO's, Controller's, CPA's, CITP's and Certified Software Consultants. We offer full service support and provide you with a strong financial and IT background to help think through each step and come up with the best process for your business.

If your business is experiencing change or simply needs to move to the next step of efficiency with your system please give our office a call. We would love to help you.



Meet the Team: Michele Herzog

Michele Herzog is a Financial/Systems Consultant for MAS Software Solutions. She specializes in the installation; implementation and upgrading of MAS 90 and 200. She prides herself on helping clients eliminate manual processes and become more efficient by providing strategic financial solutions. Michele has 10 years of experience with MAS 90 and is fully behind the product. Of her job, Michele said, "Using my areas of expertise to help so many companies become more efficient with their finances and workflow is very rewarding."

As a CPA and CITP with over 20 years of experience in the financial and accounting arenas for small to medium companies, including 14 of those years as a CFO and Controller, she can step in as a CFO for her clients as needed. Michele has a bachelor's degree in Accounting from the University of Kansas City, Missouri. She has an exceptional understanding of IT and the financial experience necessary to help MAS Software Solutions clients achieve success. Of the journey that led her to where she is today she recalled, "As a Junior in high school I knew I wanted to be in the field of accounting, and

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The main reason that the paperless office has not made a larger impact, to a certain extent, is us. Humans like to be able to hold things. We don't trust what we can't physically see. So even though we have all the necessary technology to make a paperless office a reality – we will continue to be buried under a pile of paper until we take those first steps of trust.

However, there is hope! Some businesses that have started with the basics of going paperless are finding that taking small steps toward this goal gives them the ability to see a true reduction of printing and filing costs which in turn allows them to gain the trust they need to continue on their paperless journey.

upon graduating I went to work in an accounting department and worked my way up until I was in a CFO role. When my CFO position ended unexpectedly in 2006 when the company I worked for moved to New Jersey, I began to look for something new. That's when the opportunity to work with MAS Software Solutions and continue to work with MAS 90 presented itself and I decided to go for it. It was one of the best decisions I have ever made."

When she's not working hard for her clients, you're likely to find Michele spending time with Michael, her 19 year old son. While she does spend many hours bonding with him through football games and other activities, she takes parenting serious, always investing in him by teaching him the life skills he needs. Michele also enjoys cooking, shopping, vacationing on a beach or spending time with friends.



The main goal of going paperless is not having to print every piece of paper that comes to you via e-mail or that is generated within your system. Knowing that your document is safely stored in your system, and that you have an organized approach to filing that document so you can find it when you need it is a great place to start.

The best part it, if you are exploring your options for going paperless you don't have to look very far. Sage MAS 90 and 200 already have paperless technology built within their system. We have helped many companies move closer to a paperless office, all of whom realized a reduction in costs and stress, not to mention a far more organized and cost efficient office.